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Dan Kilgore Named Managing Director of Enterprise Sales For RFI Communications & Security Systems

SAN JOSE, Calif. — (October 25, 2011) RFI Communications & Security Systems announces today that it has named Dan Kilgore as Managing Director of Enterprise Sales. This is a new position at RFI and is intended to bring a greater focus to the strategic business development across the enterprise by capitalizing on RFI's unique product and service offering.

"With the current state of the market and RFI's business stronger than ever, the timing for Dan to join us in this position is critical to maintaining positive growth and advancing the company's strategic initiatives to a higher level," said Brad Wilson, President of RFI. "We are excited to have someone with Dan's background and experience on our team. He will help us drive RFI's value proposition and support the continued focus on fostering long term client relationships."



Kilgore has 25 years of security industry experience, the majority of which has been in Sales Management. He brings to RFI the skills, experience, and qualifications to drive the company's strategic initiatives while continuing to foster long-term relationships with its client base.

RFI Communications & Security Systems is recognized as a leading systems integrator in the security industry, providing security services in the residential, commercial and enterprise markets. RFI is consistently listed among the Top Twenty Security System Integrators in the country in an annual survey conducted by SDM magazine, a security industry trade publication.

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About RFI Communications & Security Systems

RFI Communications & Security Systems is a diversified multi-systems integrator that has been designing, installing, servicing and monitoring, technology-driven security and fire/life safety solutions for over thirty years. The company is a member of Security-Net, a network of 21 independent systems integrators in North America, Australia, Brazil, the United Kingdom and Dominican Republic. RFI employs approximately 250 employees and maintains four regional offices located in San Jose and Sacramento, CA, Reno, NV, and Seattle, WA. The Corporate office and the RFI state-of-the-art 24-hour Monitoring Center are located in the San Jose corporate facility.

For more information, visit www.rfi.com or call 408-298-5400.